

## **ZETA Expands to Poland with New Subsidiary**

*ZETA, leading international end-to-end solution provider for the pharmaceutical and biotech industry, is excited to announce the opening of its new subsidiary, ZETA PL Sp. z o.o., in Gdansk, Poland. This expansion marks a significant step in ZETA's growth strategy within the European Union, tapping into Poland's thriving economy, particularly in the pharma, biotech, and diverse non-pharma sectors such as food and cosmetics.*

ZETA PL will cater to both pharma and non-pharma industries with a broad spectrum of services, including facility and process engineering services, EPCM services (engineering, procurement, construction management), process equipment, product and components sales, optimization services (e.g., bioreactor characterization, process simulation, process automation), and sustainability services (e.g., decarbonization, energy efficiency measures).

### **Leveraging Expertise and Strong Local Partnerships**

ZETA already has a strong presence in the Polish market and is starting with an experienced team. They bring extensive expertise in oral solid dosage (OSD), sterile and non-sterile production, high potent/cytotoxic, and cell culture, mammalian production, mAb, and biological APIs. The team disciplines include project management, building supply technology, process facility with clean media, architects, cleanroom, HVAC (heating, ventilation, air conditioning), black media, electrical, BMS (building management system), and EMS (environmental monitoring system).

### **A Growing Pharmaceutical Market**

"Poland's thriving pharmaceutical market presents a promising opportunity for ZETA," say Hans Eder and Clemens Borkenstein, managing directors of ZETA PL, in unison. The country boasts the largest pharmaceutical market in Central and Eastern Europe and the fifth-largest in the European Union by value.

"The expansion to Poland is a strategic move for ZETA, aiming to leverage the country's growing economy and significant market potential. With a dedicated and experienced team, ZETA PL is set to deliver innovative solutions and continue its legacy of successful projects in Europe," concludes Andreas Marchler, managing director of the ZETA group.

## About ZETA

The ZETA Group is an end-to-end solution provider operating globally and specializing in the design, construction, automation, digitalization and qualification of customer-specific biopharmaceutical systems for aseptic process solutions.

As general planner (EPCMv), ZETA manages major, high-complexity EPCMv pharma projects and specifically reduces interfaces—from the planning and construction of the process system through the cleanroom design up to the technical building infrastructure. This design-build approach accelerates the project execution time by up to 50% and leads to creation of value earlier in the customer's CAPEX projects. In doing so, ZETA provides an active contribution to the rapid market introduction of vital active ingredients and patients benefit from earlier availability of pharmaceuticals such as anti-cancer medications, insulin and vaccines.

In the field of digitization, ZETA's fully integrated digital value chain—from engineering through qualification and operator management—has established the company as an innovation driver in the pharma and biotech industry. ZETA is also actively taking steps towards a more sustainable future for the entire industry: Holistic decarbonization strategies that reduce targeted emissions during the biopharmaceutical manufacturing process are integrated with sustainable energy sources for the power supply of the entire infrastructure and investment scenarios in renewable energy are evaluated using profitability calculations.

## Contact

### Wojciech Stachelek

Head of Sales Poland & Baltic States

[wojciech.stachelek@zeta.com](mailto:wojciech.stachelek@zeta.com)

+48 600 439 325

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Wojciech Stachelek, Head of Sales Poland & Baltic States



Main office in Gdansk (ul. Norwida 4; 80-280 Gdańsk)



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